

# HOUSING NOW Winnipeg CMA

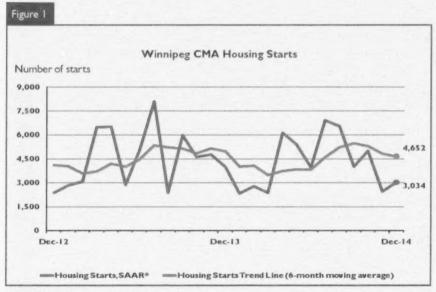


CANADA MORTGAGE AND HOUSING CORPORATION

Date Released: January 2015

#### Highlights

- Pace of housing starts continued to moderate in December with production slowing in both the single-detached and multi-family sectors
- Actual housing starts finished 2014 down 9.7 per cent compared to 2013
- Sales of existing homes in 2014 were up less than one per cent over the previous year



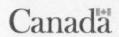
<sup>\*</sup> SAAR!: Seasonally Adjusted Annual Rate

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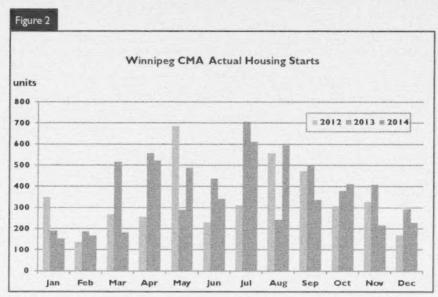
Seasonally adjusted annual rates (SAAR) — Monthly housing starts figures are adjusted to remove normal seasonal variation and multiplied by 12 to reflect annual levels. By removing seasonal ups and downs, seasonal adjustment allows for a comparison from one season to the next and from one month to the next. Reporting monthly figures at annual rates indicates the annual level of starts that would be obtained if the monthly pace was maintained for 12 months. This facilitates comparison of the current pace of activity to annual forecasts as well as to historical annual levels.

#### **New Home Market**

Housing starts in the Winnipeg Census Metropolitan Area (CMA) were trending at 4,652 units in December compared to 4,806 in November. The trend is a six month moving average of the monthly seasonally adjusted annual rates (SAAR) of total housing starts. Since peaking in September, the trend in total housing starts in Winnipeg continued to moderate in December as production slowed in both the single-detached and multi-family sectors. Builders have slowed the pace of construction in recent months in response to higher inventories. particularly in the multi-family sector.

There were a total of 227 housing starts in the Winnipeg CMA in December, 23 per cent fewer than the 294 started in December 2013. Both the single-detached and multi-family sectors saw declines in production. This brought total starts for 2014 to 4,248 units, 9.7 per cent fewer than the number started in 2013.

In the single-detached market, foundations were poured for 119 units in December, a decline of 35 per cent from 182 in December 2013. This brought the total number of single-detached starts in 2014 to 1,877 units, down 15 per cent from one year prior. Single-detached builders continue to face increased competition from the resale market where active listings have increased. As a result of lower production levels, there were 1,767 homes completed in 2014, 23 per cent fewer than in the previous year. Meanwhile, there were 1,814 homes absorbed under the same comparison, a decline of 17 per cent from 2013. With absorptions outpacing completions over this period, buyers have been drawing down inventory. The number of complete and unabsorbed units stood



Source: CMHC

at 241 at the end of 2014, 18 per cent lower than one year prior but 16 per cent above the five-year average of 202 units. The number of single-detached units under construction at the end of December was 1,261, 9.3 per cent higher than at the end of 2013. This brought total supply to 1,502 units, up 3.8 per cent year-over-year, which at the current 12-month rate of absorption represents 10 months of supply.

The average absorbed price of a new single-detached home in December 2014 was \$461,394, eight per cent higher than what it was in December 2013. Much of the increase was influenced by the absorption of a higher proportion of homes priced above \$450,000, as market share for this price category rose from 32 per cent in December 2013 to 41per cent this December. This brought the average absorbed price for 2014 to \$438,211, up 4.2 per cent from the previous year.

Multi-family starts, which include semidetached units, rows, and apartments, totalled 108 units in December, 3.6 per cent fewer than the 112 started in

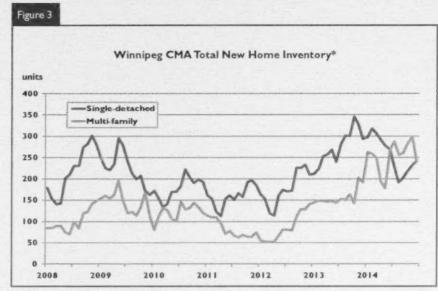
the same month one year prior. This brought multi-family starts for 2014 to within five per cent of the previous year's total with 2.371 units started in 2014 compared to 2,487 for 2013. Most of the decline was experienced in the rental market as there were 654 multi-family rental starts in 2014, 19 per cent fewer than the 808 started in 2013. Meanwhile, all but eight of the multi-family units started in December were destined for ownership, bringing starts in this market to 1,717 in 2014. 2.3 per cent more than were started one year prior and accounting for 72 per cent of all multi-family starts. Among the type of multi-family units in 2014, there was a 5.7 per cent decline in the number of apartments started and a 4.9 per cent decline in the number of row units started. Conversely, semi-detached units saw an increase of 14 per cent. These types of ground-oriented units are gaining popularity with buyers as a lower-priced alternative to a singledetached home.

There were 145 units absorbed in the multi-family ownership market in December, bringing the total number of absorptions for 2014 to 1,065, 62 per cent more than in 2013. Meanwhile the number of units completed for this market in 2014 totalled 1,179, 63 per cent more than in 2013. This brought the year-end inventory of multi-family ownership units to 241, up 26 per cent from a year earlier and more than double the five-year average of 118 units.

#### **Existing Home Market**

Existing home sales in Winnipeg slowed in the fourth quarter of 2014 with 2.395 transactions compared to 2,526 in the fourth quarter of 2013, a decline of five per cent. Given stronger sales earlier in the year. total sales for 2014 numbered 12.147 transactions, an increase of less than one per cent over 2013. Positive net migration and employment gains among those aged 25 to 44 continued to support demand for resale homes. Notwithstanding, this has been tempered by employment losses among those aged 45 to 64. Overall, potential buyers had more selection as supply has risen with the number of new listings for 2014 increasing 13 per cent to 20,616 units from the previous year. The increase has been driven in part by homeowners choosing to take advantage of prior equity gains and move up in the market or downsize to a condominium.

With new listings rising faster than sales, the sales-to-new listings ratio (SNLR) has been trending down since 2012 and decreased to an average of 69 per cent in the fourth quarter of 2014, 11 percentage points lower than where it stood one year prior. Balanced market conditions have yielded modest resale price growth, with the average price for 2014 reaching \$273,363, an increase of 1.9 per cent over 2013.



Source: CMHC (\*excludes rental)



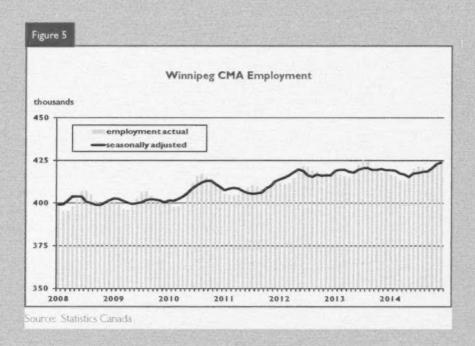
Source: CREA

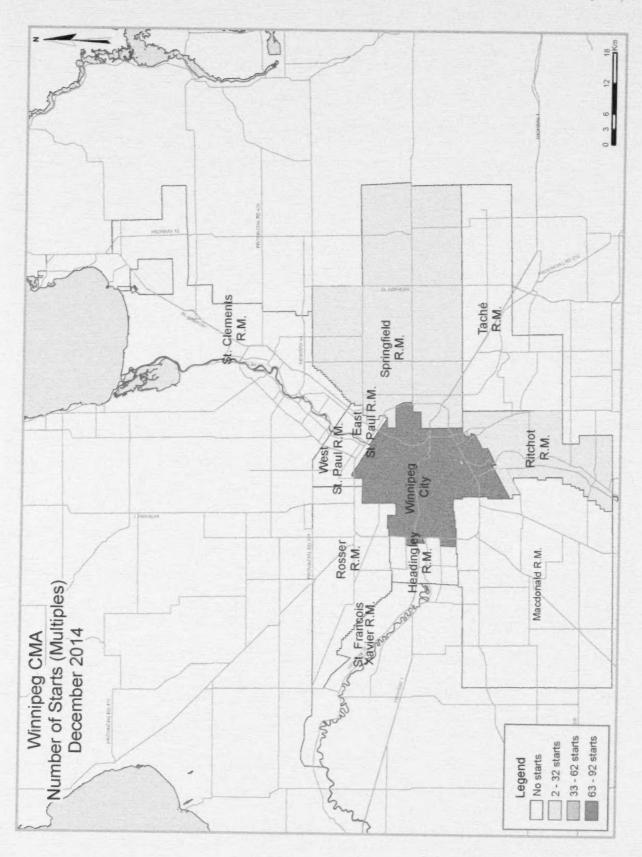
#### Economy at a Glance

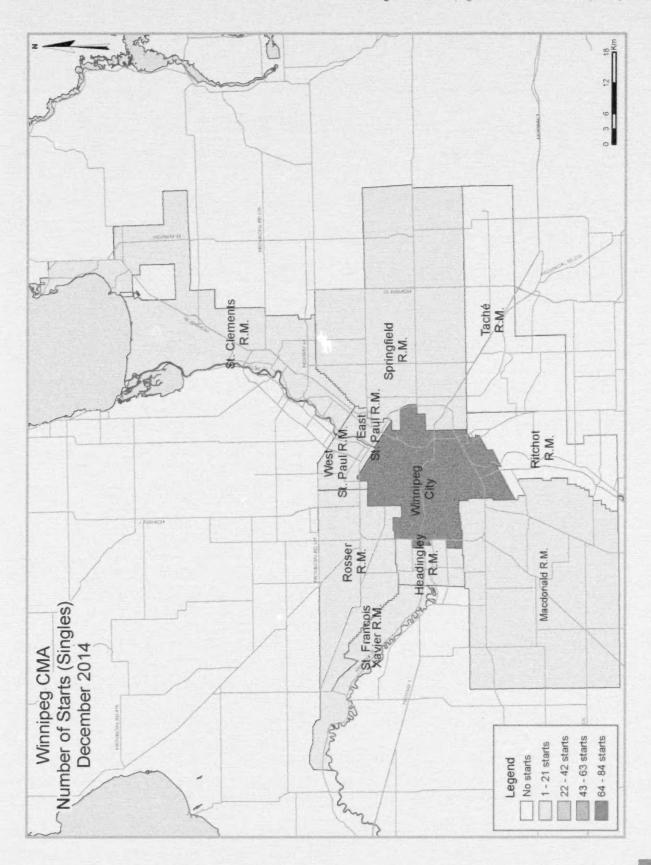
In 2014, the Winnipeg CMA saw no change in the overall number of people employed compared to 2013, with the average employment level at 419,100 jobs. Over the same period, the labour force shrank marginally resulting in no change in the unemployment rate, which averaged 5.8 per cent for both 2013 and 2014. While overall employment remained unchanged, there was a shift towards part-time employment as job losses were concentrated in full-time employment. There were 1,900 fewer full-time workers in 2014, representing a 0.6 per cent decrease compared to 2013. Most of the decline came earlier in the year, as the fourth quarter saw an increase in full-time employment. Meanwhile, part-time employment in 2014 increased by 1,900 jobs or 2.4 per cent compared to 2013. A bright note in the employment statistics is among workers aged 25 to 44 who witnessed an increase of 7,000 jobs in 2014 or four per cent above 2013. All but 600 of these jobs were full-time, which bodes well for segments of the housing market as many in this age category may purchase a new condominium or resale home.

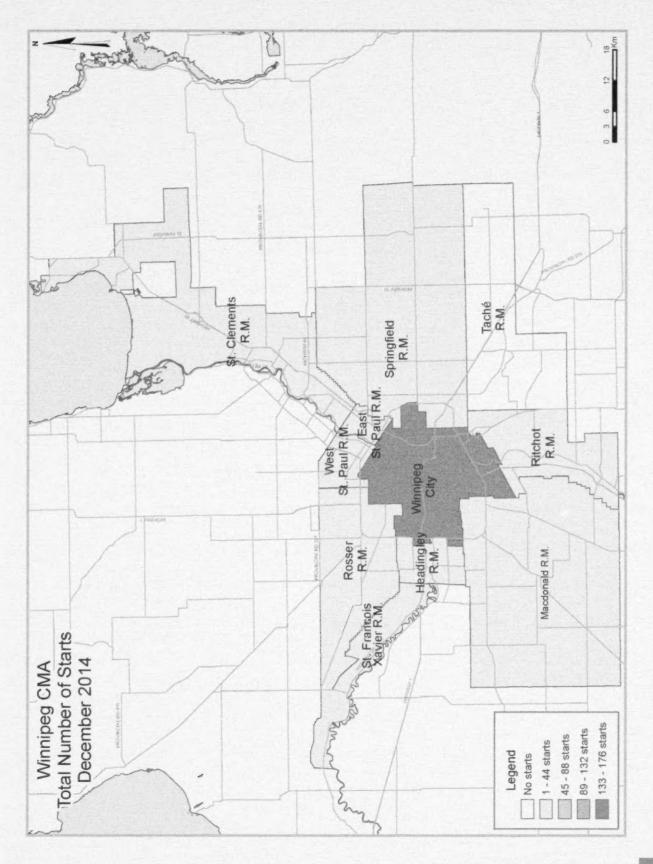
Across employment sectors, there were modest changes in the number of people employed in 2014 compared to 2013. Last year saw the loss of 850 jobs in the construction sector and a further 380 in agriculture. However, these losses were offset by an increase of 880 jobs in the manufacturing sector, which has benefitted from economic growth in the U.S. and a lower Canadian dollar. There were also an additional 820 jobs in the finance, insurance and real estate sectors. Despite losses in full-time employment and a shift to part-time positions, average weekly earnings in 2014 saw an increase of 2.1 per cent year-over-year, surpassing the year-over-year increase of 1.4 per cent one year prior.

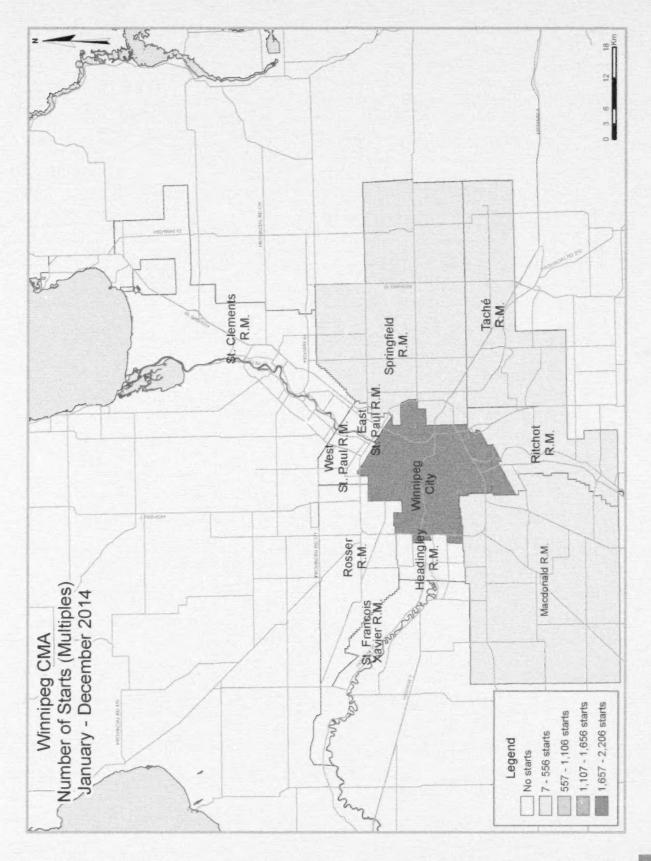
In the first three quarters of 2014, Manitoba posted a net inflow of 8,766 migrants, 28 per cent more than in the first three quarters of 2013. The majority of new arrivals to the province settle in the Winnipeg CMA. International immigration continues to be the main driver of increases where, with the arrival of 12,747 persons through September, international immigration is up 33 per cent year-over-year.

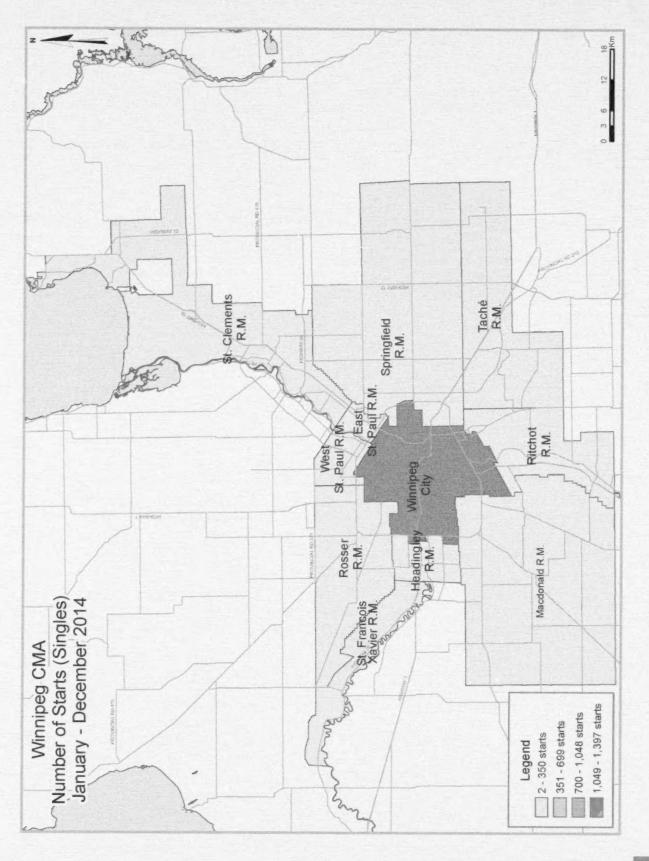


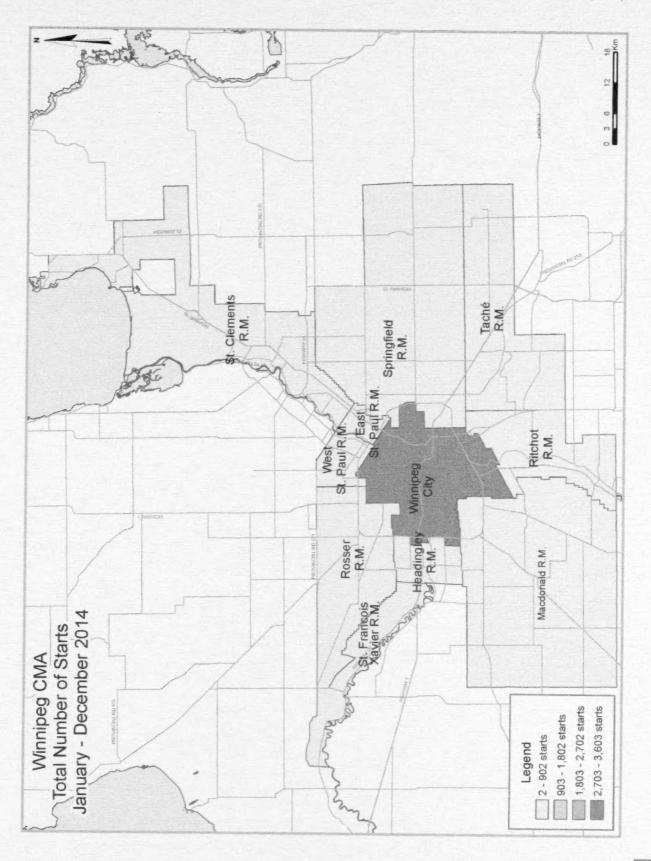












#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- Housing Starts (SAAR and Trend)
- 1.1 Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### Available in SELECTED Reports:

- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### SYMBOLS

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- . Nil
- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

| Winnipeg CMA <sup>1</sup>             | November 2014 | December 2014 |
|---------------------------------------|---------------|---------------|
| Trend <sup>2</sup>                    | 4,806         | 4,65          |
| SAAR                                  | 2,459         | 3,03          |
|                                       | December 2013 | December 2014 |
| Actual                                |               |               |
| December - Single-Detached            | 182           | 11            |
| December - Multiples                  | 112           | 10            |
| December - Total                      | 294           | 22            |
| January to December - Single-Detached | 2,218         | 1,87          |
| January to December - Multiples       | 2,487         | 2,37          |
| January to December - Total           | 4,705         | 4,24          |

Source: CMHC

Detailed data available upon request

Census Metropolitan Area

<sup>&</sup>lt;sup>2</sup> The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR)

|                    | Table 1.1: H |          | ctivity Su<br>Decembe |        | of Winnip       | eg CMA          |                             |                 |        |
|--------------------|--------------|----------|-----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                    |              |          | Owner                 | rship  |                 |                 |                             | 75-5-1          |        |
|                    |              | Freehold |                       | (      | Condominium     |                 | Ren                         |                 |        |
|                    | Single       | Semi     | Row, Apt.             | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| STARTS             |              |          |                       |        |                 |                 |                             |                 |        |
| December 2014      | 119          | 6        | 0                     | 0      | 25              | 69              | 6                           | 2               | 227    |
| December 2013      | 182          | 4        | 0                     | 0      | 83              | 25              | 0                           | 0               | 294    |
| % Change           | -34.6        | 50.0     | n/a                   | n/a    | -69.9           | 176.0           | n/a                         | n/a             | -22.8  |
| Year-to-date 2014  | 1,872        | 118      | 7                     | 4      | 382             | 1,210           | 51                          | 604             | 4,248  |
| Year-to-date 2013  | 2,204        | 110      | 0                     | 14     | 418             | 1,151           | 35                          | 773             | 4,705  |
| % Change           | -15.1        | 7.3      | n/a                   | -71.4  | -8.6            | 5.1             | 45.7                        | -21.9           | -9.7   |
| UNDER CONSTRUCTION | ON           |          |                       |        |                 |                 |                             |                 |        |
| December 2014      | 1,257        | 90       | 9                     | 3      | 318             | 1.820           | 27                          | 1.031           | 4,555  |
| December 2013      | 1,147        | 62       | 0                     | 7      | 383             | 1,432           | 15                          | 850             | 3,896  |
| % Change           | 9.6          | 45.2     | n/a                   | -57.1  | -17.0           | 27.1            | 80.0                        | 21.3            | 16.9   |
| COMPLETIONS        |              |          |                       |        |                 |                 |                             |                 |        |
| December 2014      | 150          | 4        | 01                    | 0      | 39              | 85              | 9                           | 45              | 332    |
| December 2013      | 78           | 4        | 0                     | 3      | 46              | 51              | 6                           | 3               | 191    |
| % Change           | 92.3         | 0.0      | n/a                   | -100.0 | -15.2           | 66.7            | 50.0                        | Xok             | 73.8   |
| Year-to-date 2014  | 1,759        | 86       | 0                     | 8      | 421             | 672             | 67                          | 451             | 3,464  |
| Year-to-date 2013  | 2,268        | 84       | 5                     | 12     | 170             | 470             | 25                          | 857             | 3,891  |
| % Change           | -22.4        | 2.4      | -100.0                | -33.3  | 147.6           | 43.0            | 168.0                       | -47.4           | -11.0  |
| COMPLETED & NOT A  | BSORBED      |          |                       |        |                 |                 |                             |                 |        |
| December 2014      | 239          | 13       | 0                     | 2      | 80              | 148             | n/a                         | n/a             | 482    |
| December 2013      | 292          | 10       | 01                    | 1      | 57              | 124             | n/a                         | n/a             | 484    |
| % Change           | -18.2        | 30.0     | n/a                   | 100.0  | 40.4            | 19.4            | n/a                         | n/a             | -0.4   |
| ABSORBED           |              |          |                       |        |                 |                 |                             |                 |        |
| December 2014      | 139          | 12       | 0                     | 0      | 20              | 113             | n/a                         | n/a             | 284    |
| December 2013      | 111          | 14       | 0                     | 3      | 7               | 79              | n/a                         | n/a             | 214    |
| % Change           | 25.2         | -14.3    | n/a                   | -100.0 | 185.7           | 43.0            | n/a                         | n/a             | 32.7   |
| Year-to-date 2014  | 1,807        | 73       | 0                     | 7      | 398             | 594             | n/a                         | n/a             | 2,879  |
| Year-to-date 2013  | 2,177        | 64       | 51                    | 15     | 151             | 437             | n/a                         | n/a             | 2,849  |
| % Change           | -17.0        | 14.1     | -100.0                | -53.3  | 163.6           | 35.9            | n/a                         | n/a             | 1.1    |

|                          |  |          | Decembe              | 2014  |                 |                 |                             |                     |        |
|--------------------------|--|----------|----------------------|---|-----------------|-----------------|-----------------------------|---------------------|--------|
|                          |  |          | Owner                | ship  |                 |                 |                             |                     |        |
|                          |  | Freehold |                      | Land to the Land Land Land Land Land Land Land Land | Condominium     |                 | Ren                         | tal                 |        |
|                          | Single   | Semi     | Row, Apt.<br>& Other | Single  | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other     | Total* |
| STARTS                   |  |          |                      |   |                 |                 | NOW.                        | <b>SERVICE</b>      |        |
| Winnipeg City            |  |          |                      |   |                 |                 |                             |                     |        |
| December 2014            | 84   | 4        | 0                    | 0   | 25              | 55              | 6                           | 2                   | 176    |
| December 2013            | 107  | 2        | 0                    | 0   | 83              | 25              | 0                           | 0                   | 217    |
| East St. Paul R.M.       | PART THE PART OF   |          | ALC: N               |   |                 |                 |                             | PERSONAL PROPERTY.  |        |
| December 2014            | 4  | 0        | 0                    | 0   | 0               | 0               | 0                           | 0                   | 4      |
| December 2013            | 8  | 0        | 0                    | 0   | 0               | 0               | 0                           | 0                   | 8      |
| Headingley R.M.          |  |          | 19 305               |   |                 |                 |                             | MIN SERVE           |        |
| December 2014            | 1  | 0        | 0                    | 0   | 0               | 0               | 0                           | 0                   |        |
| December 2013            | 29   | 0        | 0                    | 0   | 0               | 0               | 0                           | 0                   | 29     |
| MacDonald R.M.           |  |          | market and           |   |                 |                 |                             | TO SHOULD           |        |
| December 2014            | - 13   | 0        | 0                    | 0   | 0               | 0               | 0                           | 0                   | 13     |
| December 2013            | 6  | 0        | 0                    | 0   | 0               | 0               | 0                           | 0                   | 6      |
| Ritchot R.M.             |  |          |                      |   |                 |                 |                             | EARLE !             |        |
| December 2014            | 0  | 0        | 0                    | 0   | 0               | 14              | 0                           | 0                   | 14     |
| December 2013            | 3  | 0        | 0                    | 0   | 0               | 0               | 0                           | 0                   | 3      |
| Rosser R.M.              |  |          |                      |   |                 |                 |                             | MARGON B            |        |
| December 2014            | 1  | 0        | 0                    | 0   | 0               | 0               | 0                           | 0                   | 1      |
| December 2013            | 0  | 0        | 0                    | 0   | 0               | 0               | 0                           | 0                   | 0      |
| St. Clements R.M.        |  |          | PARTITION            |   |                 |                 |                             |                     |        |
| December 2014            | 6  | 0        | 0                    | 0   | 0               | 0               | 0                           | 0                   | 6      |
| December 2013            | 2  | 0        | 0                    | 0   | 0               | 0               | 0                           | 0                   | 2      |
| St. Francois Xavier R.M. | and Various  |          |                      |   |                 |                 |                             |                     |        |
| December 2014            | - 1  | 0        | 0                    | 0   | 0               | 0               | 0                           | 0                   | 1      |
| December 2013            | 0  | 0        | 0                    | 0   | 0               | 0               | 0                           | 0                   | 0      |
| Springfield R.M.         | THE REAL PROPERTY.   |          |                      |   |                 |                 |                             | STATE OF THE PARTY. |        |
| December 2014            | 7  | 2        | 0                    | 0   | 0               | 0               | 0                           | 0                   | 9      |
| December 2013            | 16   | 2        | 0                    | 0   | 0               | 0               | 0                           | 0                   | 18     |
| Tache R.M.               | EL CHES  |          |                      |   |                 |                 |                             |                     |        |
| December 2014            | 0  | 0        | 0                    | 0   | 0               | 0               | 0                           | 0                   | 0      |
| December 2013            | 8  | 0        | 0                    | 0   | 0               | 0               | 0                           | 0                   | 8      |
| West St. Paul R.M.       | EN CENTER  |          | DE SHIP              |   |                 | 18.07           |                             |                     |        |
| December 2014            | 2  | 0        | 0                    | 0   | 0               | 0               | 0                           | 0                   | 2      |
| December 2013            | 3  | 0        | 0                    | 0   | 0               | 0               | 0                           | 0                   | 3      |
| Winnipeg CMA             | STATE OF THE PARTY |          | diam'r.              |   |                 | STATE OF        |                             |                     |        |
| December 2014            | 119  | 6        | 0                    | 0   | 25              | 69              | 6                           | 2                   | 227    |
| December 2013            | 182  | 4        | 0                    | 0   | 83              | 25              | 0                           | 0                   | 294    |

|                          | Table 1.2:     |          | Decembe          |         |                 |                 |                             |                 |        |
|--------------------------|----------------|----------|------------------|---------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                          | T              |          | Owner            |         |                 |                 |                             |                 | T . N  |
|                          |                | Freehold |                  | (       | Condominium     |                 | Ren                         | tal             |        |
|                          | Single         | Semi     | Row, Apt & Other | Single  | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| UNDER CONSTRUCTION       |                |          |                  |         |                 |                 |                             |                 |        |
| Winnipeg City            |                |          |                  |         |                 |                 |                             |                 |        |
| December 2014            | 891            | 70       | 2                | 3       | 314             | 1,746           | 19                          | 1,031           | 4,076  |
| December 2013            | 844            | 52       | 0                | 4       | 335             | 1,327           | 9                           | 850             | 3,421  |
| East St. Paul R.M.       |                |          |                  |         |                 |                 |                             |                 |        |
| December 2014            | 43             | 0        | 0                | 0       | 0               | 0               | 0                           | 0               | 43     |
| December 2013            | 50             | 0        | 0                | 0       | 0               | 0               | 0                           | 0               | 50     |
| Headingley R.M.          |                |          |                  |         |                 |                 |                             | No. of Line     |        |
| December 2014            | 1 21           | 0        | 01               | 0       | 0               | 0               | 0                           | 0               | 21     |
| December 2013            | 36             | 0        | 0                | 0       | 0               | 0               | 0                           | 0               | 36     |
| MacDonald R.M.           | Name of Street |          | De marie         |         |                 |                 |                             |                 |        |
| December 2014            | 37             | 0        | 0                | 0       | 4               | 0               | 0                           | 0               | 41     |
| December 2013            | 27             | 0        | 0                | 0       | 7               | 0               | 0                           | 0               | 34     |
| Ritchot R.M.             | A PERMITTE     |          |                  |         |                 |                 |                             |                 |        |
| December 2014            | 32             | 2        | 0                | 0       | 0               | 44              | 6                           | 0               | 84     |
| December 2013            | 15             | 6        | 0                | 3       | 41              | 84              | 6                           | 0               | 155    |
| Rosser R.M.              | ASSESSED FOR   |          | HEAS             |         |                 |                 |                             | 1881.93         |        |
| December 2014            | 2              | 0        | 0                | 0       | 0               | 0               | 0                           | 0               | 2      |
| December 2013            | 2              | 0        | 0                | 0       | 0               | 0               | 0                           | 0               | 2      |
| St. Clements R.M.        |                |          | THE RESERVE      |         |                 |                 |                             | 110000          |        |
| December 2014            | 51             | 0        | 0                | 0       | 0               | 0               | 0                           | 0               | 51     |
| December 2013            | 38             | 0        | 0                | 0       | 0               | 0               | 0                           | 0               | 38     |
| St. François Xavier R.M. |                |          | STATUTE A        |         |                 |                 |                             | MINE STATE      |        |
| December 2014            | 1 10           | 0        | 0                | 0       | 0               | 0               | 0                           | 0               | 10     |
| December 2013            | 8              | 0        | 0                | 0       | 0               | 0               | 0                           | 0               | 8      |
| Springfield R.M.         |                |          |                  |         |                 |                 |                             | No.             |        |
| December 2014            | 67             | 18       | 31               | 0       | 0               | 0               | 2                           | 0               | 90     |
| December 2013            | 64             | 4        | 0                | 0       | 0               | 0               | 0                           | 0               | 68     |
| Tache R.M.               |                |          | annesses b       |         |                 |                 |                             | 50003           |        |
| December 2014            | 48             | 0        | 4                | 0       | 0               | 30              | 0                           | 0               | 82     |
| December 2013            | 39             | 0        | 0                | 0       | 0               | 21              | 0                           | 0               | 60     |
| West St. Paul R.M.       |                | THE      | 1000             | arriesi |                 |                 |                             | DESERTE OF      |        |
| December 2014            | 55             | 0        | 0                | 0       | 0               | 0               | 0                           | 0               | 55     |
| December 2013            | 24             | 0        | 0                | 0       | 0               | 0               | 0                           | 0               | 24     |
| Winnipeg CMA             |                |          | -                |         |                 |                 |                             | 200             |        |
| December 2014            | 1,257          | 90       | 9                | 3       | 318             | 1,820           | 27                          | 1,031           | 4,555  |
| December 2013            | 1,147          | 62       | 0                | 7       |                 | 1,432           | -15                         | 850             | 3,896  |

|                          | Table 1.2:         |          | December             |           |                 |                 |                             |                 |        |
|--------------------------|--------------------|----------|----------------------|-----------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                          |                    |          | Owner                |           |                 |                 |                             |                 |        |
|                          |                    | Freehold | 1                    | -         | Condominium     |                 | Ren                         | tal             |        |
|                          | Single             | Semi     | Row, Apt.<br>& Other | Single    | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| COMPLETIONS              |                    |          |                      |           |                 |                 | KOW                         |                 |        |
| Winnipeg City            |                    |          |                      |           |                 |                 |                             |                 |        |
| December 2014            | 117                | 4        | 0                    | 0         | 23              | 85              | 3                           | 45              | 277    |
| December 2013            | 58                 | 4        | 0                    | 0         | 46              | 35              | 0                           | 3               | 146    |
| East St. Paul R.M.       | THE REAL PROPERTY. |          |                      |           |                 |                 |                             |                 |        |
| December 2014            | 5                  | 0        | 0                    | 0         | 0               | 0               | 0                           | 0               | 5      |
| December 2013            | 3                  | 0        | 0                    | 0         | 0               | 0               | 0                           | 0               | 3      |
| Headingley R.M.          |                    |          | To the second        |           |                 |                 |                             | existing .      |        |
| December 2014            | 1                  | 0        | 0                    | 0         | 0               | 0               | 0                           | 0               | 1      |
| December 2013            | 0                  | 0        | 0                    | 0         | 0               | 0               | 0                           | 0               | 0      |
| Macdonald R.M.           |                    |          | RECEIPTED.           |           |                 | MARIN .         |                             |                 | 20 But |
| December 2014            | 4                  | 0        | 0                    | 0         | 0               | 0               | 0                           | 0               | 4      |
| December 2013            | 2                  | 0        | 0                    | 0         | 0               | 0               | 0                           | 0               | 2      |
| Ritchot R.M.             |                    |          |                      |           |                 |                 |                             | CENSULS I       | 100000 |
| December 2014            | 5                  | 0        | 0                    | 0         | 16              | 0               | 6                           | 0               | 27     |
| December 2013            | 0                  | 0        | 0                    | 3         | 0               | 16              | 6                           | 0               | 25     |
| Rosser R.M.              |                    |          |                      |           |                 |                 |                             | <b>HERSEL</b>   |        |
| December 2014            | 0                  | 0        | 0                    | 0         | 0               | 0               | 0                           | 0               | 0      |
| December 2013            | 0                  | 0        | 0                    | 0         | 0               | 0               | 0                           | 0               | 0      |
| St. Clements R.M.        |                    |          |                      |           |                 | WORRENN         |                             |                 | ENVIOR |
| December 2014            | 3                  | 0        | 0                    | 0         | 0               | 0               | 0                           | 0               | 3      |
| December 2013            | 3                  | 0        | 0                    | 0         | 0               | 0               | 0                           | 0               | 3      |
| St. François Xavier R.M. |                    |          |                      |           |                 |                 | escenit                     |                 | DELL'  |
| December 2014            | 0                  | 0        | 0                    | 0         | 0               | 0               | 0                           | 0               | 0      |
| December 2013            | 0                  | 0        | 0                    | 0         | 0               | 0               | 0                           | 0               | 0      |
| Springfield R.M.         |                    |          | THE STATE            |           |                 | 25.00           | WENTS                       | TENER!          |        |
| December 2014            | 10                 | 0        | 0                    | 0         | 0               | 0               | 0                           | 0               | 10     |
| December 2013            | 10                 | 0        | 0                    | 0         | 0               | 0               | 0                           | 0               | 10     |
| Tache R.M.               |                    |          | F-100                |           | PER PER PE      | -               |                             |                 |        |
| December 2014            | 5                  | 0        | 0                    | 0         | 0               | 0               | 0                           | 0               | 5      |
| December 2013            | 2                  | 0        | 0                    | 0         | 0               | 0               | 0                           | 0               | 2      |
| West St. Paul R.M.       | THE STREET         |          |                      | riteries  |                 | excent !        |                             |                 |        |
| December 2014            | 0                  | 0        | 0                    | 0         | 0               | 0               | 0                           | 0               | 0      |
| December 2013            | 0                  | 0        | 0                    | 0         | 0               | 0               | 0                           | 0               | 0      |
| Winnipeg CMA             | DE PARTIE          | Harris   | No. of the last      | Marie St. |                 |                 | B. H. Harles                | SOURCE !        |        |
| December 2014            | 150                | 4        | 0                    | 0         | 39              | 85              | 9                           | 45              | 332    |
| December 2013            | 78                 | 4        | 0                    | 3         | 46              | 51              | 6                           | 3               | 191    |

|                          | Table 1.2:             | A         | December   |         | y by Subi       | nar ket         |   |                    |                  |
|--------------------------|------------------------|-----------|--|---------|-----------------|-----------------|---|--------------------|------------------|
|                          |                        |           | TO SHE SHADOW  | ASENIO  |                 | 10.75.50        | Sept. | Control of Control |                  |
|                          | -                      | Freehold  | Owner  |         | Condominium     |                 | Ren   | tal                |                  |
|                          | Single                 | Semi      | Row, Apt.  | Single  | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and  | Apt. &<br>Other    | Total*           |
| COMPLETED & NOT ABS      | ORBED                  |           |  |         |                 |                 | Row   |                    |                  |
| Winnipeg City            |                        |           |  |         |                 |                 |   |                    |                  |
| December 2014            | 192                    | - 11      | 0  | 2       | 56              | 112             | n/a   | n/a                | 373              |
| December 2013            | 227                    | 5         | 0  | 0       | 57              | 108             | n/a   | n/a                | 397              |
| East St. Paul R.M.       |                        |           | -  | Name of |                 |                 | 1110  | TVa:               | 377              |
| December 2014            | 3                      | 0         | 0  | 0       | 0               | 0               | n/a   | n/a                |                  |
| December 2013            | 7                      | 0         | 0  | 0       | 0               | 0               | n/a   | n/a                | 7                |
| Headingley R.M.          |                        |           | PUNCHER !  | 19mes   |                 |                 | 1.17 6  | 11/4               | STATE OF         |
| December 2014            |                        | 0         | 0  | 0       | 0               | 0               | n/a   | n/a                | Chesques es      |
| December 2013            | i                      | 0         | 0  | 0       | 0               | 0               | n/a   | n/a                |                  |
| MacDonald R.M.           | THE REPORT OF          | RINGS.    |  |         | THE RES         | 1000            | 11/6  | Balance            | of the latest of |
| December 2014            | 15                     | 0         | 0  | 0       | 2               | 0               | n/a   | n/al               | 17               |
| December 2013            | 14                     | 0         | 0  | 0       | 0               | 0               | n/a   | n/a                | 14               |
| Ritchot R.M.             |                        | TO PERMIT | Mark State   |         | Manager 1       | THE STATE OF    |   | 1902               | anserse          |
| December 2014            | 7                      | 0         | 0  | 0       | 22              | 8               | n/a   | n/a                | 37               |
| December 2013            | 8                      | 2         | 0  | 1       | 0               | 2               | n/a   | n/a                | 13               |
| Rosser R.M.              | and the service        |           | STORY OF THE PARTY | armais  | 200             |                 |   |                    | TESTING.         |
| December 2014            | 0                      | 0         | 0  | 0       | 0               | 0               | n/a   | n/a                | 0                |
| December 2013            | 0                      | 0         | 0  | 0       | 0               | 0               | n/a   | n/a                | 0                |
| St. Clements R.M.        |                        |           | TO THE STREET  |         |                 | DOM: N          | Name and  |                    | WEST OF          |
| December 2014            | 5                      | 0         | 0  | 0       | 0               | 0               | n/a   | n/a                | 5                |
| December 2013            | 3                      | 0         | 0  | 0       | 0               | 1               | n/a   | n/a                | 4                |
| St. François Xavier R.M. | NAME OF TAXABLE PARTY. |           | -01-2  |         | and the same of |                 |   |                    |                  |
| December 2014            | 0                      | 0         | 0  | 0       | 0               | 01              | n/a   | n/a                | 0                |
| December 2013            | 4                      | 0         | 0  | 0       | 0               | 0               | n/a   | n/a                | 4                |
| Springfield R.M.         | 三 三年                   |           | THE STATE OF   |         |                 | 355             | HILLERY   |                    |                  |
| December 2014            | 11                     | 2         | 0  | 0       | 0               | 0               | n/a   | n/a                | 13               |
| December 2013            | 24                     | 3         | 0  | 0       | 0               | 0               | n/a   | n/a                | 27               |
| Tache R.M.               |                        |           | 100000   |         |                 | THE STATE OF    |   |                    |                  |
| December 2014            | 3                      | 0         | 0  | 0       | 0               | 28              | n/a   | n/a!               | 31               |
| December 2013            | 2                      | 0         | 0  | 0       | 0               | 13              | n/a   | n/a                | 15               |
| West St. Paul R.M.       | Total Service          |           |  |         |                 | BEET THE        |   |                    |                  |
| December 2014            | 2                      | 0         | 0  | 0       | 0               | 0               | n/a   | n/a                | 2                |
| December 2013            | 2                      | 0         | 0  | 0       | 0               | 0               | n/a   | n/a                | 2                |
| Winnipeg CMA             |                        |           |  |         |                 | 20.00           |   | 1200               | STATE OF THE     |
| December 2014            | 239                    | 13        | 0  | 2       | 80              | 148             | n/a   | n/a                | 482              |
| December 2013            | 292                    | 10        | 0  | 1       | 57              | 124             | n/a   | n/a                | 484              |

|                          | Table 1.2:            |                 | Activity :           |        | y by Subr       | narket          |                             |                    |  |
|--------------------------|-----------------------|-----------------|----------------------|--------|-----------------|-----------------|-----------------------------|--------------------|--|
|                          |                       |                 | Owner                |        |                 |                 |                             |                    |  |
|                          |                       | Freehold        |                      | (      | Condominium     |                 | Ren                         | tal                | T 10   |
|                          | Single                | Semi            | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other    | Total*   |
| ABSORBED                 |                       |                 |                      |        |                 |                 |                             |                    |  |
| Winnipeg City            |                       |                 |                      |        |                 |                 |                             | 14.                |  |
| December 2014            | 107                   | 9               | 0                    | 0      | 18              | 113             | n/a                         | n/a                | 247  |
| December 2013            | 76                    | 13              | 0                    | 0      | 7               | 63              | n/a                         | n/a                | 159  |
| East St. Paul R.M.       |                       |                 | and the same of      |        |                 |                 |                             | Service d          |  |
| December 2014            | 7                     | 0               | 0                    | 0      | 0               | 0               | n/a                         | n/a                | 7  |
| December 2013            | 8                     | 0               | 0                    | 0      | 0               | 0               | n/a                         | n/a                | 8  |
| Headingley R.M.          | AL PERSONAL PROPERTY. |                 |                      |        |                 |                 |                             | CONTRACT OF STREET |  |
| December 2014            | 1                     | 0               | 0                    | 0      | 0               | 0               | n/a                         | n/a                | 1  |
| December 2013            | 0                     | 0               | 0                    | 0      | 0               | 0               | n/a                         | n/a                | 0  |
| MacDonald R.M.           |                       |                 |                      |        |                 |                 |                             | SUSUS.             |  |
| December 2014            | 6                     | 0               | 0                    | 0      | 0               | 0               | n/a                         | n/a                | 6  |
| December 2013            | 4                     | 0               | 0                    | 0      | 0               | 0               | n/a                         | n/a                | 4  |
| Ritchot R.M.             |                       |                 | -                    |        |                 |                 |                             |                    |  |
| December 2014            | 2                     | 2               | 0                    | 0      | 2               | 0               | n/a                         | n/a                | 6  |
| December 2013            | 6                     | 0               | 0                    | 3      | 0               | 16              | n/a                         | n/a                | 25   |
| Rosser R.M.              |                       |                 |                      |        |                 |                 |                             | AND THE            |  |
| December 2014            | 0                     | 0               | 0                    | 0      | 0               | 0               | n/a                         | n/a                | 0  |
| December 2013            | 0                     | 0               | 0                    | 0      | 0               | 0               | n/a                         | n/a                | 0  |
| St. Clements R.M.        | ST STUBBLE            |                 | The state of         |        |                 |                 |                             |                    |  |
| December 2014            | 2                     | 0               | 0                    | 0      | 0               | 0               | n/a                         | n/a                | 2  |
| December 2013            | 4                     | 0               | 0                    | 0      | 0               | 0               | n/a                         | n/a                | 4  |
| St. François Xavier R.M. | Melostrenisch         | <b>CONTRACT</b> | was reserved         |        |                 |                 |                             |                    |  |
| December 2014            | 0                     | 0               | 0                    | 0      | 0               | 0               | n/a                         | n/a                | 0  |
| December 2013            | 0                     | 0               | 0                    | 0      | 0               | 0               | n/a                         | n/a                | 0  |
| Springfield R.M.         | DEL THE WAY           |                 | main mid             |        |                 |                 | 174                         |                    |  |
| December 2014            | 10                    | 1               | 0                    | 0      | 0               | 0               | n/a                         | n/a                | 11   |
| December 2013            | 6                     | i               | 0                    | 0      | 0               | 0               | n/a                         | n/a                | 7  |
| Tache R.M.               | SERVICE STATE         | DIESET-         |                      |        | 20.97.23        |                 |                             |                    | DESCRIPTION OF THE PARTY OF THE |
| December 2014            | 4                     | 0               | 0                    | 0      | 0               | 0               | n/a                         | n/a                | 4  |
| December 2013            | 7                     | 0               | 0                    | 0      | 0               | 0               | n/a                         | n/a                | 7  |
| West St. Paul R.M.       |                       |                 | ***                  |        |                 |                 | Ind                         | Tird               | Sauteus.   |
| December 2014            | 0                     | 0               | 0                    | 0      | 0               | 0               | n/a                         | n/a                | 0  |
| December 2013            | 0                     | 0               | 0                    | 0      | 0               | 0               | n/a                         | n/a                | 0  |
| Winnipeg CMA             |                       | 112530          |                      |        |                 | 100             | All and                     | ina                |  |
| December 2014            | 139                   | 12              | 0                    | 0      | 20              | 113             | n/a                         | n/a                | 284  |
| December 2013            | 111                   | 14              | 0                    | 3      | 7               | 79              | n/a                         | n/a                | 214  |

|          |        |          | Owner             | ship   |                 |                 | D                           |                 |        |
|----------|--------|----------|-------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
|          |        | Freehold |                   | C      | Condominium     |                 | Ren                         |                 |        |
|          | Single | Semi     | Row, Apt. & Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| 2014     | 1,872  | 118      | 7                 | 4      | 382             | 1,210           | 51                          | 604             | 4,248  |
| % Change | -15.1  | 7.3      | n/a               | -71.4  | -8.6            | 5.1             | 45.7                        | -21.9           | -9.7   |
| 2013     | 2,204  | 110      | 0                 | 14     | 418             | 1,151           | 35                          | 773             | 4,705  |
| % Change | 4.2    | 61.8     | -100.0            | 0.0    | 77.9            | 46.4            | n/a                         | -8.4            | 15.7   |
| 2012     | 2,115  | 68       | 3                 | 14     | 235             | 786             | 0                           | 844             | 4,065  |
| % Change | 7.4    | 112.5    | -25.0             | -56.3  | 32.0            | 159.4           | -100.0                      | 28.9            | 22.0   |
| 2011     | 1,970  | 32       | 4                 | 32     | 178             | 303             | 157                         | 655             | 3,331  |
| % Change | 4.1    | 14.3     | n/a               | 14.3   | 17.9            | -10.1           | skele                       | -18.5           | 2.7    |
| 2010     | 1,893  | 28       | 0                 | 28     | 151             | 337             | 3                           | 804             | 3,244  |
| % Change | 27.6   | 7.7      | n/a               | 33.3   | 64.1            | stote           | -57.1                       | 113.8           | 59.6   |
| 2009     | 1,484  | 26       | 0                 | 21     | 92              | 27              | 7                           | 376             | 2,033  |
| % Change | -22.5  | -7.1     | n/a               | 40.0   | -22.7           | -95.4           | n/a                         | 16.8            | -32.4  |
| 2008     | 1,915  | 28       | 0                 | 15     | 119             | 586             | 0                           | 322             | 3,009  |
| % Change | 4.3    | 180.0    | n/a               | -53.1  | 32.2            | -2.3            | -100.0                      | -59.3           | -10.7  |
| 2007     | 1,836  | 10       | 0                 | 32     | 90              | 600             | - 11                        | 792             | 3,371  |
| % Change | 5.9    | -54.5    | n/a               | 2608   | -23.1           | 112.8           | 83.3                        | 29.2            | 21.4   |
| 2006     | 1,733  | 22       | 0                 | 4      | 117             | 282             | 6                           | 613             | 2,777  |
| % Change | -0.7   | 83.3     | n/a               | -60.0  | -4.1            | 27.0            | 50.0                        | 30.4            | 7.4    |
| 2005     | 1,746  | 12       | 0                 | 10     | 122             | 222             | 4                           | 470             | 2,586  |

|                          | Table 2: | Starts   |             | market<br>ember 2 |             | Dwellin  | g Type   |              |             |          |             |
|--------------------------|----------|----------|-------------|-------------------|-------------|----------|----------|--------------|-------------|----------|-------------|
|                          | Sing     | Single   |             | Semi              |             | Row      |          | Apt. & Other |             | Total    |             |
| Submarket                | Dec 2014 | Dec 2013 | Dec<br>2014 | Dec 2013          | Dec<br>2014 | Dec 2013 | Dec 2014 | Dec 2013     | Dec<br>2014 | Dec 2013 | %<br>Change |
| Winnipeg City            | 84       | 107      | 4           | 2                 | 31          | 83       | 57       | 25           | 176         | 217      | -18.9       |
| East St. Paul R.M.       | 4        | 8        | 0           | 0                 | 0           | 0        | 0        | 0            | 4           | 8        | -50.0       |
| Headingley R.M.          | 1        | 29       | 0           | 0                 | 0           | 0        | 0        | 0            | - 1         | 29       | -96.6       |
| MacDonald R.M.           | 13       | 6        | 0           | 0                 | 0           | 0        | 0        | 0            | 13          | 6        | 116.7       |
| Ritchot R.M.             | 0        | 3        | 0           | 0                 | 0           | 0        | 14       | 0            | 14          | 3        | 100         |
| Rosser R.M.              |          | 0        | 0           | 0                 | 0           | 0        | 0        | 0            | 1           | 0        | n/a         |
| St. Clements R.M.        | 6        | 2        | - 0         | 0                 | 0           | 0        | 0        | 0            | 6           | 2        | 200.0       |
| St. François Xavier R.M. | 1 1      | 0        | 0           | 0                 | 0           | 0        | 0        | 0            | - 1         | 0        | n/a         |
| Springfield R.M.         | 7        | 16       | 2           | 2                 | 0           | 0        | 0        | 0            | 9           | 18       | -50.0       |
| Tache R.M.               | 0        | 8        | 0           | 0                 | 0           | 0        | 0        | 0            | 0           | 8        | -100.0      |
| West St. Paul R.M.       | 2        | 3        | 0           | 0                 | 0           | 0        | 0        | 0            | 2           | 3        | -33.3       |
| Winnipeg CMA             | 119      | 182      | 6           | 4                 | 31          | 83       | 71       | 25           | 227         | 294      | -22.8       |

|                          | Table 2.1 |          |             | market<br>Decem |             |          | ng Type  | <b>3</b>     |             |          |             |
|--------------------------|-----------|----------|-------------|-----------------|-------------|----------|----------|--------------|-------------|----------|-------------|
|                          | Sing      | Single   |             | Semi            |             | Row      |          | Apt. & Other |             | Total    |             |
| Submarket                | YTD 2014  | YTD 2013 | YTD<br>2014 | YTD 2013        | YTD<br>2014 | YTD 2013 | YTD 2014 | YTD 2013     | YTD<br>2014 | YTD 2013 | %<br>Change |
| Winnipeg City            | 1,397     | 1,712    | 100         | 96]             | 378         | 364      | 1,728    | 1,777        | 3,603       | 3,949    | -8.8        |
| East St. Paul R.M.       | 52        | 68       | 0           | 0               | 0           | 0        | 0        | 0            | 52          | 68       | -23.5       |
| Headingley R.M.          | 22        | 37       | 0           | 0               | 0           | 0        | 0        | 0            | 22          | 37       | -40.5       |
| MacDonald R.M.           | 56        | 71       | 0           | 0               | 7           | 7        | 0        | 0            | 63          | 78       | -19.2       |
| Ritchot R.M.             | 47        | 41       | 6           | 10              | 35          | 78       | 56       | 112          | 144         | 241      | -40.2       |
| Rosser R.M.              | 2         | 4        | 0           | 01              | 0           | 0        | 0        | 0            | 2           | 4        | -50.0       |
| St. Clements R.M.        | 1 84      | 62       | 0           | 0               | 0           | 0        | 0        | 0            | 84          | 62       | 35.5        |
| St. François Xavier R.M. | 1 10      | 14       | 0           | 0               | 0           | 0        | - 0      | 0            | 10          | 14       | -28.6       |
| Springfield R.M.         | 95        | 126      | 24          | 8               | 3           | 0        | 0        | 0            | 122         | 134      | -9.0        |
| Tache R.M.               | 59        | 58       | 0           | 0               | 4           | 0        | 30       | 35           | 93          | 93       | 0.0         |
| West St. Paul R.M.       | 53        | 25       | 0           | 0               | 0           | 0        | 0        | 0            | 53          | 25       | 112.0       |
| Winnipeg CMA             | 1,877     | 2,218    | 130         | 114             | 427         | 449      | 1,814    | 1,924        | 4,248       | 4,705    | -9.7        |

|                          |                  | Ro       | W        |          |                  | Apt. &   | Other    |          |
|--------------------------|------------------|----------|----------|----------|------------------|----------|----------|----------|
| Submarket                | Freeho<br>Condor |          | Ren      | ntal     | Freeho<br>Condor |          | Rental   |          |
|                          | Dec 2014         | Dec 2013 | Dec 2014 | Dec 2013 | Dec 2014         | Dec 2013 | Dec 2014 | Dec 2013 |
| Winnipeg City            | 25               | 83       | 6        | 0        | 55               | 25]      | 2        | (        |
| East St. Paul R.M.       | 0                | 0        | 0        | 0        | 0                | 0        | 0        | (        |
| Headingley R.M.          | 0                | 0        | 0        | 0        | 0                | 0        | 0        | (        |
| MacDonald R.M.           | 0                | 0        | 0        | 0        | 0                | 0        | 0        | (        |
| Ritchot R.M.             | 0                | 0        | 0        | 0        | 14               | 0        | 0        | (        |
| Rosser R.M.              | 0                | 0        | 0        | 0        | 0                | 0        | 0        | (        |
| St. Clements R.M.        | 0                | 0        | 0        | 0        | 0                | 0        | 0        | (        |
| St. François Xavier R.M. | 0                | 0        | 0        | 0        | 0                | 0        | 0        | (        |
| Springfield R.M.         | 0                | 0        | 0        | 0        | 0                | 0        | 0        | (        |
| Tache R.M.               | 0                | 0        | 0        | 0        | 0                | 0        | 0        | (        |
| West St. Paul R.M.       | 0                | 0        | 0        | 0        | 0                | 0        | 0        | (        |
| Winnipeg CMA             | 25               | 83       | 6        | 0        | 69               | 25       | 2        | (        |

| Table 2                  | .3: Starts by St |          | by Dwelli<br>- Decemb |                 | nd by Inte | nded Mark | et<br>-  |          |  |  |
|--------------------------|------------------|----------|-----------------------|-----------------|------------|-----------|----------|----------|--|--|
|                          |                  | Ro       | w                     | Apt. & Other    |            |           |          |          |  |  |
| Submarket                | Freeho           | Ren      | ntal                  | Freeho<br>Condo |            | Rental    |          |          |  |  |
|                          | YTD 2014         | YTD 2013 | YTD 2014              | YTD 2013        | YTD 2014   | YTD 2013  | YTD 2014 | YTD 2013 |  |  |
| Winnipeg City            | 365              | 358      | - 13                  | 6               | 1,124      | 1,004     | 604      | 773      |  |  |
| East St. Paul R.M.       | 0                | 0        | 0                     | 0               | 0          | 0         | 0        | 0        |  |  |
| Headingley R.M.          | 0                | 0        | 0                     | 0               | 0          | 0         | 0        | 0        |  |  |
| MacDonald R.M.           | 7                | 7        | 0                     | 0               | 0          | 0         | 0        | 0        |  |  |
| Ritchot R.M.             | 0                | 49       | 35                    | 29              | 56         | 112       | 0        | 0        |  |  |
| Rosser R.M.              | 0                | 0        | 0                     | 0               | 0          | 0         | 0        | 0        |  |  |
| St. Clements R.M.        | 0                | 0        | 0                     | 0               | 0          | 0         | 0        | 0        |  |  |
| St. François Xavier R.M. | 0                | 0        | 0                     | 0               | 0          | 0         | 0        | - 0      |  |  |
| Springfield R.M.         | 3                | 0        | 0                     | 0               | 0          | 0         | 0        | 0        |  |  |
| Tache R.M.               | 4                | 0        | 0                     | 0               | 30         | 35        | 0        | 0        |  |  |
| West St. Paul R.M.       | 0                | 0        | 0                     | 0               | 0          | 0         | 0        | 0        |  |  |
| Winnipeg CMA             | 379              | 414      | 48                    | 35              | 1,210      | 1,151     | 604      | 773      |  |  |

|                          | Table 2.4: St |          | bmarket a<br>cember 21 |          |          | ket      |          |          |
|--------------------------|---------------|----------|------------------------|----------|----------|----------|----------|----------|
|                          | Free          | Condor   | minium                 | Rer      | ital     | Tot      | al*      |          |
| Submarket                | Dec 2014      | Dec 2013 | Dec 2014               | Dec 2013 | Dec 2014 | Dec 2013 | Dec 2014 | Dec 2013 |
| Winnipeg City            | 88            | 109      | 80                     | 108      | 8        | 0        | 176      | 217      |
| East St. Paul R.M.       | 4             | 8        | 0                      | 0        | 0        | 0        | 4        | 8        |
| Headingley R.M.          | 1             | 29       | 0                      | 0        | 0        | 0        | 1        | 29       |
| MacDonald R.M.           | 13            | 6        | 0                      | 0        | 0        | 0        | 13       | 6        |
| Ritchot R.M.             | 0             | 3        | 14                     | 0        | 0        | 0        | 14       | 3        |
| Rosser R.M.              | 1             | 0        | 0                      | 0        | 0        | 0        | - 1      | 0        |
| St. Clements R.M.        | 6             | 2        | 0                      | 0        | 0        | 0        | 6        | 2        |
| St. Francois Xavier R.M. | 1             | 0        | 0                      | 0        | 0        | 0        | 1        | 0        |
| Springfield R.M.         | 9             | 18       | 0                      | 0        | 0        | 0        | 9        | 18       |
| Tache R.M.               | 0             | 8        | 0                      | 0        | 0        | 0        | 0        | 8        |
| West St. Paul R.M.       | 2             | 3        | 0                      | 0        | 0        | 0        | 2        | 3        |
| Winnipeg CMA             | 125           | 186      | 94                     | 108      | 8        | 0        | 227      | 294      |

|                          | Table 2.5: St |          | bmarket a<br>- Decemb |          | nded Mar | ket      |          |          |
|--------------------------|---------------|----------|-----------------------|----------|----------|----------|----------|----------|
|                          | Free          | hold     | Condo                 | minium   | Ren      | ntal     | Tot      | tal*     |
| Submarket                | YTD 2014      | YTD 2013 | YTD 2014              | YTD 2013 | YTD 2014 | YTD 2013 | YTD 2014 | YTD 2013 |
| Winnipeg City            | 1,483         | 1,800    | 1,502                 | 1,370    | 618      | 779      | 3,603    | 3,949    |
| East St. Paul R.M.       | 52            | 68       | 0                     | 0        | 0        | 0        | 52       | 68       |
| Headingley R.M.          | 22            | 37       | 0                     | 0        | 0        | 0        | 22       | 37       |
| MacDonald R.M.           | 56            | 71       | 7                     | 7        | 0        | 0        | 63       | 78       |
| Ritchot R.M.             | 52            | 44       | 57                    | 168      | 35       | 29       | 144      | 241      |
| Rosser R.M.              | 2             | 4        | 0                     | 0        | 0        | 0        | 2        | 4        |
| St. Clements R.M.        | 84            | 62       | 0                     | 0        | 0        | 0        | 84       | 62       |
| St. François Xavier R.M. | 10            | 14       | 0                     | 0        | 0        | 0        | 10       | 14       |
| Springfield R.M.         | 120           | 131      | 0                     | 3        | 2        | 0        | 122      | 134      |
| Tache R.M.               | 63            | 58       | 30                    | 35       | 0        | 0        | 93       | 93       |
| West St. Paul R.M.       | 53            | 25       | 0                     | 0        | 0        | 0        | 53       | 25       |
| Winnipeg CMA             | 1,997         | 2,314    | 1,596                 | 1,583    | 655      | 808      | 4,248    | 4,705    |

|                          | Table 3: Co |          |             | ubmar<br>ember 2 |             | by Dw    | elling Ty   | /pe      |             |                   |             |
|--------------------------|-------------|----------|-------------|------------------|-------------|----------|-------------|----------|-------------|-------------------|-------------|
|                          | Sing        | Sei      | ni [        | Ro               | w           | Apt. &   | Other       |          |             |                   |             |
| Submarket                | Dec 2014    | Dec 2013 | Dec<br>2014 | Dec 2013         | Dec<br>2014 | Dec 2013 | Dec<br>2014 | Dec 2013 | Dec<br>2014 | 5 3<br>1 0<br>4 2 | %<br>Change |
| Winnipeg City            | 117         | 58       | 6           | 4                | 24          | 46       | 130         | 38       | 277         | 146               | 89.7        |
| East St. Paul R.M.       | 5           | 3        | 0           | 0                | 0           | 0        | 0           | 0        | 5           | 3                 | 66.7        |
| Headingley R.M.          | 1           | 0        | 0           | 0                | 0           | 0        | 0           | 0        | -1          | 0                 | n/a         |
| MacDonald R.M.           | 4           | 2        | 0           | 0                | 0           | 0        | 0           | 0        | 4           | 2                 | 100.0       |
| Ritchot R.M.             | 5           | 3        | 0           | 0                | 22          | 6        | 0           | 16       | 27          | 25                | 8.0         |
| Rosser R.M.              | 0           | 0        | 0           | 0                | 0           | 0        | 0           | 0        | 0           | 0                 | n/a         |
| St. Clements R.M.        | 3           | 3        | 0           | 0                | 0           | 0        | 0           | 0        | 3           | 3                 | 0.0         |
| St. François Xavier R.M. | 0           | 0        | 0           | 0                | 0           | 0        | 0           | 0        | 0           | 0                 | n/a         |
| Springfield R.M.         | 10          | 10       | 0           | 0                | 0           | 0        | 0           | 0        | 10          | 10                | 0:0         |
| Tache R.M.               | 5           | 2        | 0           | 0                | 0           | 0        | 0           | 0        | 5           | 2                 | 150.0       |
| West St. Paul R.M.       | 0           | . 0      | 0           | 0                | 0           | 0        | 0           | 0        | 0           | 0                 | n/a         |
| Winnipeg CMA             | 150         | 81       | 6           | 4                | 46          | 52       | 130         | 54       | 332         | 191               | 73.8        |

|                          | Table 3.1: C |          |             | Subma<br>Decem |          |          | elling T    | уре      |             |   |             |
|--------------------------|--------------|----------|-------------|----------------|----------|----------|-------------|----------|-------------|---|-------------|
|                          | Sing         | gle      | Sei         | mi ]           | Ro       | w        | Apt. &      | Other    | Total       |   |             |
| Submarket                | YTD 2014     | YTD 2013 | YTD<br>2014 | YTD 2013       | YTD 2014 | YTD 2013 | YTD<br>2014 | YTD 2013 | YTD<br>2014 | YTD 2013 3,260 34 39 70 153 4 63 14 133 93 28 | %<br>Change |
| Winnipeg City            | 1,348        | 1,790    | 76          | 92             | 394      | 143      | 1,006       | 1,235    | 2,824       | 3,260   | -13.4       |
| East St. Paul R.M.       | 59           | 34       | 0           | 0              | 0        | 0        | 0           | 0        | 59          | 34  | 73.5        |
| Headingley R.M.          | 37           | 39       | 0           | 0              | 0        | 0        | 0           | 0        | 37          | 39  | -5.1        |
| MacDonald R.M.           | 46           | 70       | 0           | 0              | 10       | 0        | 0           | 0        | 56          | 70  | -20.0       |
| Ritchot R.M.             | 33           | 58       | 10          | 8              | 76       | 31       | 96          | 56       | 215         | 153   | 40.5        |
| Rosser R.M.              | 2            | 4        | 0           | 0              | 0        | 0        | 0           | 0        | 2           | 4   | -50.0       |
| St. Clements R.M.        | 70           | 63       | 0           | 0              | - 0      | 0        | 0           | 0        | 70          | 63  | 11.1        |
| St. François Xavier R.M. | 8            | 14       | 0           | 0              | 0        | 0        | 0           | 0        | 8           | 14  | -42.9       |
| Springfield R.M.         | 92           | 125      | 8           | 8              | 0        | 0        | 0           | 0        | 100         | 133   | -24.8       |
| Tache R.M.               | 50           | 55       | 0           | 0              | 0        | 0        | 21          | 38       | 71          | 93  | -23.7       |
| West St. Paul R.M.       | 22           | 28       | 0           | 0              | 0        | 0        | 0           | 0        | 22          | 28  | -21.4       |
| Winnipeg CMA             | 1.767        | 2,280    | 94          | 108            | 480      | 174      | 1,123       | 1,329    | 3,464       | 3,891   | -11.0       |

|                          |                  | Ro       | W        |          | Apt. &           | Other    |          |          |
|--------------------------|------------------|----------|----------|----------|------------------|----------|----------|----------|
| Submarket Vinning City   | Freeho<br>Condor | -        | Ren      | rtal     | Freeho<br>Condor |          | Rental   |          |
|                          | Dec 2014         | Dec 2013 | Dec 2014 | Dec 2013 | Dec 2014         | Dec 2013 | Dec 2014 | Dec 2013 |
| Winnipeg City            | 21               | 46       | 3        | 0        | 85               | 35       | 45       |          |
| East St. Paul R.M.       | 0                | 0        | 0        | 0        | 0                | 0        | 0        | . (      |
| Headingley R.M.          | 0                | 0        | 0        | 0        | 0                | 0        | 0        | - 1      |
| MacDonald R.M.           | 0                | 0        | 0        | 0        | 0                | 0        | 0        | (        |
| Ritchot R.M.             | 16               | 0        | 6        | 6        | 0                | 16       | 0        | 1        |
| Rosser R.M.              | 0                | 0        | 0        | 0        | 0                | 0        | . 0      | (        |
| St. Clements R.M.        | 0                | 0        | 0        | 0        | 0                | 0        | 0        | (        |
| St. François Xavier R.M. | 0                | 0        | 0        | 0        | 0                | 0        | 0        | (        |
| Springfield R.M.         | 0                | 0        | 0        | 0        | 0                | 0        | 0        | (        |
| Tache R.M.               | 0                | 0        | 0        | 0        | 0                | 0        | 0        | (        |
| West St. Paul R.M.       | 0                | 0        | 0        | 0        | 0                | 0        | 0        | (        |
| Winnipeg CMA             | 37               | 46       | 9        | 6        | 85               | 51       | 45       | S. Santa |

|                          |          | Ro                       | W        |          | Apt. &          | Other    |          |          |
|--------------------------|----------|--------------------------|----------|----------|-----------------|----------|----------|----------|
| Submarket                |          | Freehold and Condominium |          | ntal     | Freeho<br>Condo |          | Rer      | rtal     |
|                          | YTD 2014 | YTD 2013                 | YTD 2014 | YTD 2013 | YTD 2014        | YTD 2013 | YTD 2014 | YTD 2013 |
| Winnipeg City            | 364      | 143                      | 30       | 0        | 555             | 378      | 451      | 857      |
| East St. Paul R.M.       | 0        | 0                        | 0        | 0        | 0               | 0        | 0        | 0        |
| Headingley R.M.          | 0        | 0                        | 0        | 0        | 0               | 0        | 0        | (        |
| MacDonald R.M.           | 10       | 0                        | 0        | 01       | 0               | 0        | 0        | 0        |
| Ritchot R.M.             | 41       | 8                        | 35       | 231      | 96              | 56       | 0        | 0        |
| Rosser R.M.              | 0        | 0                        | 0        | 0        | 0               | 0        | 0        | 0        |
| St. Clements R.M.        | 0        | 0                        | 0        | 0        | 0               | . 0      | 0        | 0        |
| St. François Xavier R.M. | 0        | 0                        | 0        | 0        | 0               | 0        | 0        | 0        |
| Springfield R.M.         | 0        | 0                        | 0        | 0        | 0               | 0        | 0        | C        |
| Tache R.M.               | 0        | 0                        | 0        | 0        | 21              | 38       | 0        | 0        |
| West St. Paul R.M.       | 0        | 0                        | 0        | 0        | 0               | 0        | 0        | 0        |
| Winnipeg CMA             | 415      | 151                      | 65       | 23       | 672             | 472      | 451      | 857      |

| Т                        | able 3.4: Comp |          | Submark<br>cember 20 |          | Intended N | <b>1</b> arket |          |          |
|--------------------------|----------------|----------|----------------------|----------|------------|----------------|----------|----------|
|                          | Free           | hold     | Condor               | minium   | Ren        | ital           | Tot      | al*      |
| Submarket                | Dec 2014       | Dec 2013 | Dec 2014             | Dec 2013 | Dec 2014   | Dec 2013       | Dec 2014 | Dec 2013 |
| Winnipeg City            | 121            | 62       | 108                  | 81       | 48         | 3              | 277      | 146      |
| East St. Paul R.M.       | 5              | 3        | 0                    | 0        | 0          | 0              | 5        | 3        |
| Headingley R.M.          | 1              | 0        | 0                    | 0        | 0          | 0              | 1        | 0        |
| MacDonald R.M.           | 4              | 2        | 0                    | 0        | 0          | 0              | 4        | 2        |
| Ritchot R.M.             | 5              | 0        | 16                   | 19       | 6          | 6              | 27       | 25       |
| Rosser R.M.              | 0              | 0        | 0                    | 0        | 0          | 0              | 0        | 0        |
| St. Clements R.M.        | 3              | 3        | 0                    | 0        | 0          | 0              | 3        | 3        |
| St. François Xavier R.M. | 0              | 0        | 0                    | 0        | 0          | 0              | 0        | 0        |
| Springfield R.M.         | 10             | 10       | 0                    | 0        | 0          | . 0            | 10       | 10       |
| Tache R.M.               | 5              | 2        | 0                    | 0        | 0          | 0              | 5        | 2        |
| West St. Paul R.M.       | 0              | 0        | 0                    | 0        | -0         | 0              | 0        | 0        |
| Winnipeg CMA             | 154            | 82       | 124                  | 100      | 54         | 9              | 332      | 191      |

| <b>T</b>                 | able 3.5: Comp |          | Submark - Decemb |          | Intended I | Market   |          |          |
|--------------------------|----------------|----------|------------------|----------|------------|----------|----------|----------|
|                          | Free           | Condo    | minium           | Rer      | ntal       | Tot      | cal*     |          |
| Submarket                | YTD 2014       | YTD 2013 | YTD 2014         | YTD 2013 | YTD 2014   | YTD 2013 | YTD 2014 | YTD 2013 |
| Winnipeg City            | 1,412          | 1,863    | 929              | 538      | 483        | 859      | 2,824    | 3,260    |
| East St. Paul R.M.       | 59             | 33       | 0                | 1        | 0          | 0        | 59       | 34       |
| Headingley R.M.          | 37             | 39       | 0                | 0        | 0          | 0        | 37       | 39       |
| MacDonald R.M.           | 46             | 70       | 10               | 0        | 0          | 0        | 56       | 70       |
| Ritchot R.M.             | 39             | 62       | 141              | 68       | 35         | 23       | 215      | 153      |
| Rosser R.M.              | 2              | 4        | 0                | 0        | 0          | 0        | 2        | 4        |
| St. Clements R.M.        | 70             | 63       | 0                | 0        | 0          | 0        | 70       | 63       |
| St. Francois Xavier R.M. | 8              | 14       | 0                | 0        | 0          | 0        | 8        | 14       |
| Springfield R.M.         | 100            | 126      | 0                | 7        | 0          | 0        | 100      | 133      |
| Tache R.M.               | 50             | 55       | 21               | 38       | 0          | 0        | 71       | 93       |
| West St. Paul R.M.       | 22             | 28       | 0                | 0        | 0          | 0        | 22       | 28       |
| Winnipeg CMA             | 1,845          | 2,357    | 1.101            | 652      | 518        | 882      | 3,464    | 3,891    |

|                          | lab           | ле 4: А      | Absorb             |           |                        |           |           | s by P       | rice Ra     | inge      |  |                      |                       |
|--------------------------|---------------|--------------|--------------------|-----------|------------------------|-----------|-----------|--------------|-------------|-----------|--|----------------------|-----------------------|
| SANCE SALENGER SALES     |               | All District |                    | DE TANGE  | ecem                   |           | 14        |              |             |           |  | TE MERCHANNE         |                       |
|                          | -             |              | \$300.             | 000 - 1   | Price F<br>\$350.      | -         | \$400.    | 000 -        |             |           |  |                      |                       |
| Submarket                | < \$30        | 0,000        | \$349              |           | \$399,999              |           | \$449,999 |              | \$450,000 + |           | Total  | Median<br>Price (\$) | Average<br>Price (\$) |
|                          | Units         | Share (%)    | Units              | Share (%) | Units                  | Share (%) | Units     | Share<br>(%) | Units       | Share (%) |  | (4)                  |                       |
| Winnipeg City            | E THE         | (10)         |                    | 120       |                        | (,0,      |           | (10)         |             |           |  |                      |                       |
| December 2014            | - 11          | 10.5         | 14                 | 13.3      | 23                     | 21.9      | 22        | 21.0         | 35          | 33.3      | 105  | 400,000              | 451,236               |
| December 2013            | 9             | 11.8         | 12                 | 15.8      | 23                     | 30.3      | 11        | 14.5         | 21          | 27.6      | 76   | 390,000              | 410,981               |
| Year-to-date 2014        | 107           | 7.9          | 129                | 9.5       | 245                    | 18.0      | 335       | 24.6         | 547         | 40.1      | 1,363  | 430,600              | 434,434               |
| Year-to-date 2013        | 150           | 8.9          | 305                | 18.1      | 486                    | 28.8      | 262       | 15.5         | 486         | 28.8      | 1,689  | 390,000              | 415,261               |
| East St. Paul R.M.       |               |              |                    |           |                        |           |           |              |             |           | DESIGN OF  |                      |                       |
| December 2014            | 0             | 0.0          | 0                  | 0.0       | 0                      | 0.0       | 0         | 0.0          | 5           | 100.0     | 5  |                      | -                     |
| December 2013            | 0             | 0.0          | 0                  | 0.0       | 0                      | 0.0       | 0         | 0.0          | 8           | 100.0     | 8  |                      |                       |
| Year-to-date 2014        | 0             | 0.0          | 0                  | 0.0       | 0                      | 0.0       | 0         | 0.0          | 50          | 100.0     | 50   | 700,000              | 678,286               |
| Year-to-date 2013        | 1             | 4.3          | 0                  | 0.0       | 0                      | 0.0       | 0         | 0.0          | 22          | 95.7      | 23   | 650,000              | 643,161               |
| Headingley R.M.          | or transcript |              |                    |           |                        |           |           |              |             |           | Company of the Compan |                      |                       |
| December 2014            | 0             | n/a          | 0                  | n/a       | 0                      | n/a       | 0         | n/a          | 0           | n/a       | 0  | **                   | -                     |
| December 2013            | 0             | n/a          | 0                  | n/a       | 0                      | n/a       | 0         | n/a          | 0           | n/a       | 0  |                      |                       |
| Year-to-date 2014        | 0             | 0.0          | 0                  | 0.0       | 0                      | 0.0       | 2         | 5.7          | 33          | 94.3      | 35   | 550,000              | 542,542               |
| Year-to-date 2013        | 0             | 0.0          | 5                  | 14.7      | 2                      | 5.9       | - 11      | 32.4         | 16          | 47.1      | 34   | 421,000              | 500,121               |
| MacDonald R.M.           |               | A COUNTY     | THE REAL PROPERTY. |           | SECTION AND ADDRESS OF |           |           | STEET S      |             |           | sessin   |                      | 1-111-5               |
| December 2014            | 0             | 0.0          | 2                  | 33.3      | 0                      | 0.0       | 0         | 0.0          | 4           | 66.7      | 6  | ***                  |                       |
| December 2013            | 1             | 25.0         | 0                  | 0.0       | 0                      | 0.0       | 0         | 0.0          | 3           | 75.0      | 4  |                      |                       |
| Year-to-date 2014        | 2             | 5.0          | 4                  | 10.0      | 0                      | 0.0       | 3         | 7.5          | 31          | 77.5      | 40   | 467,000              | 466,280               |
| Year-to-date 2013        | 5             | 8.2          | i                  | 1.6       | 1                      | 1.6       | 8         | 13.1         | 46          | 75.4      | 61   | 467,000              | 485,944               |
| Ritchot R.M.             | in a second   | 300000       | San relay          | THE ST    | BY IN                  |           | (SER      | 173.66       | SUE S       | Spine S   |  | 52020                | 100,71                |
| December 2014            | 0             | n/a          | 0                  | n/a       | 0                      | n/a       | 0         | n/a          | 0           | n/a       | 0  |                      | NUCES AND             |
| December 2013            | 3             | 33.3         | 0                  | 0.0       | 5                      | 55.6      | 1         | 11.1         | 0           | 0.0       | 9  | -                    |                       |
| Year-to-date 2014        | 14            | 48.3         | 0                  | 0.0       | 8                      | 27.6      | 0         | 0.0          | 7           | 24.1      | 29   | 367,600              | 365,278               |
| Year-to-date 2013        | 6             | 11.3         | 4                  | 7.5       | 23                     | 43.4      | 14        | 26.4         | 6           | 11.3      | 53   | 367,600              | 384,705               |
| Rosser R.M.              | 1000000       | 11.3         | -                  | 7.5       | 23                     | 73.7      | No.       | 20.7         |             | 11.3      | 33   | 307,000              | 301,703               |
| December 2014            | 0             | n/a          | 0                  | n/a       | 0                      | n/a       | 0         | n/a          | 0           | n/a       | 0  | -                    |                       |
| December 2013            | 0             | n/a          | 0                  | n/a       | 0                      | n/a       | 0         | n/a          | 0           | n/a       | 0  | -                    |                       |
| Year-to-date 2014        | 0             | n/a          | 0                  | n/a       | 0                      | n/a       | 0         | n/a          | 0           | n/a       | - 0  | -                    | -                     |
| Year-to-date 2013        | 0             | n/a          | 0                  | n/a       | 0                      | n/a       | 0         | n/a          | 0           | n/a       | 0  | -                    |                       |
| St. Clements R.M.        | 275           | n/a.         | U                  | n/a       |                        | ri/al     | · ·       | 11/ 8        | -           | FI/ d     | 0  | no ocean             | and to the same       |
| December 2014            | 0             | 0.0          | 0                  | 0.0       | 0                      | 0.0       | 0         | 0.0          | 1           | 100.0     |  |                      |                       |
|                          |               |              | 0                  |           | 0                      |           |           |              |             |           | 1  | -                    | -                     |
| December 2013            | 0             | 0.0          | 0                  | 0.0       |                        | 0.0       | 0         | 0.0          | 6           | 100.0     |  | 145,000              | 725 474               |
| Year-to-date 2014        | 30            | 76.9         |                    | 0.0       | 3                      | 7.7       | 0         | 0.0          |             | 15.4      | 39   | 165,000              | 235,676               |
| Year-to-date 2013        | 3             | 25.0         | 0                  | 0.0       | 2                      | 16.7      | 1         | 8.3          | 6           | 50.0      | 12   | 425,000              | 407,647               |
| St. Francois Xavier R.M. | PERM          | Eller A      |                    |           | -5000                  |           |           |              | EN17/ 5     | and the   | BE VAN   |                      |                       |
| December 2014            | 0             | n/a          | 0                  | n/a       | 0                      | n/a       | 0         | n/a          | 0           | n/a       | 0  | **                   | -                     |
| December 2013            | 0             | n/a          | 0                  | n/a       | 0                      | n/a       | 0         | n/a          | 0           | n/a       | 0  | 446.000              | ***                   |
| Year-to-date 2014        | 0             | 0.0          | 0                  | 0.0       | 0                      | 0.0       | 6         | 60.0         | 4           | 40.0      | 10   | 440,000              | 444,000               |
| Year-to-date 2013        | 0             | 0.0          | 0                  | 0.0       | - 1                    | 11.11     |           | 11.1         | 7           | 77.8      | 9  | ***                  |                       |

Source: CMHC (Market Absorption Survey)

|                    |        |           |                          | D         | ecem            | ber 20    | 14              |           |        |           |       |                      |                       |
|--------------------|--------|-----------|--------------------------|-----------|-----------------|-----------|-----------------|-----------|--------|-----------|-------|----------------------|-----------------------|
|                    |        |           |                          |           | Price I         | Ranges    | THE ST          |           |        |           |       |                      |                       |
| Submarket          | < \$30 | 0,000     | \$300,000 -<br>\$349,999 |           | \$350,<br>\$399 |           | \$400,<br>\$449 |           | \$450, | + 000     | Total | Median<br>Price (\$) | Average<br>Price (\$) |
|                    | Units  | Share (%) | Units                    | Share (%) | Units           | Share (%) | Units           | Share (%) | Units  | Share (%) |       | Trice (\$)           | Trice (4)             |
| Springfield R.M.   |        |           |                          |           |                 |           |                 |           |        |           |       |                      |                       |
| December 2014      | 1      | 10.0      | 0                        | 0.0       | 1               | 10.0      | 1               | 10.0      | 7      | 70.0      | 10    | 450,000              | 474,670               |
| December 2013      | 0      | 0.0       | 2                        | 40.0      | 2               | 40.0      | 1               | 20.0      | 0      | 0.0       | 5     | ***                  |                       |
| Year-to-date 2014  | 2      | 2.9       | 3                        | 4.3       | 22              | 31.4      | 15              | 21.4      | 28     | 40.0      | 70    | 407,500              | 422,743               |
| Year-to-date 2013  | 10     | 10.6      | 19                       | 20.2      | 25              | 26.6      | 15              | 16.0      | 25     | 26.6      | 94    | 388,825              | 392,190               |
| Tache R.M.         |        |           |                          |           |                 |           |                 |           |        |           |       |                      |                       |
| December 2014      | 0      | 0.0       | - 1                      | 25.0      | 1               | 25.0      | 0               | 0.0       | 2      | 50.0      | 4     | -                    |                       |
| December 2013      | 0      | 0.0       | 0                        | 0.0       | 0               | 0.0       | 3               | 60.0      | 2      | 40.0      | 5     | -                    |                       |
| Year-to-date 2014  | 7      | 19.4      | 7                        | 19.4      | 6               | 16.7      | 9               | 25.0      | 7      | 19.4      | 36    | 375,000              | 369,679               |
| Year-to-date 2013  | 0      | 0.0       | - 1                      | 8.3       | 3               | 25.0      | 5               | 41.7      | 3      | 25.0      | 12    | 400,000              | 413,992               |
| West St. Paul R.M. |        |           |                          |           |                 |           |                 |           |        |           |       |                      |                       |
| December 2014      | 0      | n/a       | 0                        | n/a       | 0               | n/a       | 0               | n/a       | 0      | n/a       | 0     |                      | -                     |
| December 2013      | 0      | n/a       | 0                        | n/a       | 0               | n/a       | 0               | n/a       | 0      | n/a       | 0     | -                    |                       |
| Year-to-date 2014  | 0      | 0.0       | 0                        | 0.0       | 0               | 0.0       | 0               | 0.0       | 12     | 100.0     | 12    | 575,000              | 594,483               |
| Year-to-date 2013  | 1      | 7.1       | 0                        | 0.0       | 0               | 0.0       | 2               | 14.3      | 11     | 78.6      | 14    | 549,950              | 509,006               |
| Winnipeg CMA       |        |           |                          |           |                 |           |                 |           |        |           |       |                      |                       |
| December 2014      | 12     | 9.2       | 17                       | 13.0      | 25              | 19.1      | 23              | 17.6      | 54     | 41.2      | 131   | 425,000              | 461,394               |
| December 2013      | 13     | 12.0      | 14                       | 13.0      | 30              | 27.8      | 16              | 14.8      | 35     | 32.4      | 108   | 396,529              | 427,171               |
| Year-to-date 2014  | 162    | 9.6       | 143                      | 8.5       | 284             | 16.9      | 370             | 22.0      | 725    | 43.1      | 1,684 | 430,600              | 438,211               |
| Year-to-date 2013  | 176    | 8.8       | 335                      | 16.7      | 543             | 27.1      | 319             | 15.9      | 628    | 31.4      | 2,001 | 396,000              | 420,456               |

Source: CMHC (Market Absorption Survey)

| Table 4.1: Average Price (\$) of Absorbed Single-detached Units  December 2014 |          |          |          |          |          |          |  |  |  |  |  |  |
|--|----------|----------|----------|----------|----------|----------|--|--|--|--|--|--|
| Submarket  | Dec 2014 | Dec 2013 | % Change | YTD 2014 | YTD 2013 | % Change |  |  |  |  |  |  |
| Winnipeg City  | 451,236  | 410,981  | 9.8      | 434,434  | 415,261  | 4.6      |  |  |  |  |  |  |
| East St. Paul R.M.   | -        |          | n/a      | 678,286  | 643,161  | 5.5      |  |  |  |  |  |  |
| Headingley R.M.  |          | ***      | n/a      | 542,542  | 500.121  | 8.5      |  |  |  |  |  |  |
| MacDonald R.M.   | -        |          | n/a      | 466,280  | 485,944  | -4.0     |  |  |  |  |  |  |
| Ritchot R.M.   | -        |          | n/a      | 365,278  | 384,705  | -5.0     |  |  |  |  |  |  |
| Rosser R.M.  |          | 40       | n/a      |          |          | n/a      |  |  |  |  |  |  |
| St. Clements R.M.  |          |          | n/a      | 235,676  | 407.647  | -42.2    |  |  |  |  |  |  |
| St. Francois Xavier R.M.   |          | ***      | n/a      | 444,000  |          | n/a      |  |  |  |  |  |  |
| Springfield R.M.   | 474,670  |          | n/a      | 422,743  | 392,190  | 7.8      |  |  |  |  |  |  |
| Tache R.M.   |          |          | n/a      | 369,679  | 413,992  | -10.7    |  |  |  |  |  |  |
| West St. Paul R.M.   |          |          | n/a      | 594,483  | 509,006  | 16.8     |  |  |  |  |  |  |
| Winnipeg CMA   | 461,394  | 427,171  | 8.0      | 438,211  | 420,456  | 4.2      |  |  |  |  |  |  |

Source: CMHC (Market Absorption Survey)

|      |           |                 |         |          | ntial Acti<br>mber 201       |                    |                                 |                       |         |                          |
|------|-----------|-----------------|---------|----------|------------------------------|--------------------|---------------------------------|-----------------------|---------|--------------------------|
|      |           | Number of Sales | Yr/Yr % | Sales SA | Number of<br>New<br>Listings | New<br>Listings SA | Sales-to-<br>New<br>Listings SA | Average<br>Price (\$) | Yr/Yr % | Average<br>Price (\$) SA |
| 2013 | January   | 565             | 9.5     | 1,064    | 998                          | 1,432              | 74.3                            | 248,720               | 4.6     | 256,646                  |
|      | February  | 631             | -13.7   | 957      | 1,015                        | 1,353              | 70.7                            | 270,462               | 7.9     | 274,701                  |
|      | March     | 783             | -23.9   | 188      | 1,397                        | 1,452              | 60.7                            | 271,198               | 9.6     | 263,480                  |
|      | April     | 1,179           | -5.7    | 976      | 1,845                        | 1,439              | 67.8                            | 270,219               | 3.4     | 260,332                  |
|      | May       | 1,462           | -2.5    | 988      | 2,242                        | 1,498              | 66.0                            | 274,437               | 3.0     | 260,097                  |
|      | lune      | 1,394           | -0.1    | 1,061    | 1,929                        | 1,549              | 68.5                            | 274,121               | 6.6     | 265,382                  |
|      | July      | 1,287           | 11.9    | 997      | 1,793                        | 1,497              | 66.6                            | 262,727               | 5.4     | 265,324                  |
|      | August    | 1,209           | 4.9     | 1,050    | 1,790                        | 1,570              | 66.9                            | 261,666               | 5.4     | 266,691                  |
|      | September | 1,052           | 8.1     | 1,013    | 1,907                        | 1,600              | 63.3                            | 256,380               | 3.1     | 264,977                  |
|      | October   | 1,118           | 7.3     | 1,053    | 1,529                        | 1,604              | 65.6                            | 271,946               | 4.8     | 272,818                  |
|      | November  | 810             | 2.1     | 1,037    | 1,108                        | 1,609              | 64.4                            | 261,831               | -0.7    | 268,810                  |
|      | December  | 598             | 6.2     | 1,012    | 632                          | 1,583              | 63.9                            | 298,337               | 15.8    | 302,860                  |
| 2014 | lanuary   | 529             | -6.4    | 1,000    | 1,078                        | 1,551              | 64.5                            | 262,683               | 5.6     | 271,184                  |
|      | February  | 643             | 1.9     | 982      | 1,174                        | 1,597              | 61.5                            | 264,635               | -2.2    | 269,096                  |
|      | March     | 868             | 10.9    | 961      | 1,638                        | 1,662              | 57.8                            | 278,527               | 2.7     | 270,807                  |
|      | April     | 1,169           | -0.8    | 1,011    | 2,068                        | 1,704              | 59.3                            | 278,432               | 3.0     | 268,780                  |
|      | May       | 1.488           | 1.8     | 1,038    | 2,477                        | 1,723              | 60.2                            | 287,026               | 4.6     | 272,107                  |
|      | lune      | 1,454           | 4.3     | 1,043    | 2,387                        | 1,740              | 59.9                            | 280,112               | 2.2     | 271,330                  |
|      | July      | 1,405           | 9.2     | 1,094    | 2,115                        | 1,859              | 58.8                            | 268,817               | 2.3     | 271,504                  |
|      | August    | 1,079           | -10.8   | 1,031    | 1,929                        | 1,764              | 58.4                            | 270,246               | 3.3     | 275,426                  |
|      | September | 1,117           | 6.2     | 1,022    | 2,151                        | 1,732              | 59.0                            | 263,859               | 2.9     | 272,030                  |
|      | October   | 1,050           | -6.1    | 1,000    | 1,663                        | 1,727              | 57.9                            | 270,605               | -0.5    | 271,718                  |
|      | November  | 771             | -4.8    | 1,043    | 1,206                        | 1,819              | 57.3                            | 266,945               | 2.0     | 273,897                  |
|      | December  | 574             | -4.0    | 921      | 730                          | 1,740              | 52.9                            | 271,489               | -9.0    | 275,095                  |
|      | Q4 2013   | 2,526           | 5.3     |          | 3,269                        |                    |                                 | 274,950               | 5.6     |                          |
|      | Q4 2014   | 2,395           | -5.2    |          | 3,599                        |                    |                                 | 269,639               | -1.9    |                          |
|      | YTD 2013  | 12,088          | 0.0     |          | 18,185                       |                    |                                 | 268,382               | 5.2     |                          |
|      | YTD 2014  | 12,147          | 0.5     |          | 20,616                       |                    |                                 | 273,363               | 1.9     |                          |

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Source: CMHC, adapted from MLS® data supplied by CREA

|      | V         |                         | T                              |      | Economic<br>ecember 2       |                      | tors                    |                             |                              | ٥                 |
|------|-----------|-------------------------|--------------------------------|------|-----------------------------|----------------------|-------------------------|-----------------------------|------------------------------|-------------------|
|      |           | Interest Rates          |                                |      | NHPI, Total,                | CDI                  | Winnipeg Labour Market  |                             |                              |                   |
|      |           | P&I<br>Per<br>\$100,000 | Mortgage Rates (%) 1 Yr. 5 Yr. |      | Winnipeg<br>CMA<br>2007=100 | CPI,<br>2002<br>=100 | Employment<br>SA (,000) | Unemployment<br>Rate (%) SA | Participation<br>Rate (%) SA | Average<br>Weekly |
|      |           |                         | Term                           | Term | 2007-100                    |                      | SA (,000)               | Nate (%) SA                 | Male (10) SA                 | Earnings (\$)     |
| 2013 | January   | 595                     | 3.00                           | 5.24 | 133.8                       | 120.0                | 419                     | 5.4                         | 69.6                         | 790               |
|      | February  | 595                     | 3.00                           | 5.24 | 133.9                       | 121.3                | 420                     | 5.4                         | 69.6                         | 788               |
|      | March     | 590                     | 3.00                           | 5.14 | 134.3                       | 121.9                | 420                     | 5.5                         | 69.5                         | 785               |
|      | April     | 590                     | 3.00                           | 5.14 | 135.1                       | 122.2                | 418                     | 5.8                         | 69.5                         | 786               |
|      | May       | 590                     | 3.00                           | 5.14 | 135.8                       | 122.6                | 418                     | 6.3                         | 69.7                         | 790               |
|      | june      | 590                     | 3.14                           | 5.14 | 136.0                       | 123.1                | 420                     | 6.3                         | 69.8                         | 795               |
|      | July      | 590                     | 3.14                           | 5.14 | 136.3                       | 123.4                | 420                     | 6.1                         | 69.8                         | 804               |
|      | August    | 601                     | 3.14                           | 5.34 | 136.3                       | 123.4                | 421                     | 5.9                         | 69.5                         | 811               |
|      | September | 601                     | 3.14                           | 5.34 | 136.4                       | 123.6                | 420                     | 6.0                         | 69.3                         | 816               |
|      | October   | 601                     | 3.14                           | 5.34 | 136.4                       | 123.6                | 420                     | 5.9                         | 69.1                         | 815               |
|      | November  | 601                     | 3.14                           | 5.34 | 136.4                       | 123.7                | 420                     | 5.9                         | 69.1                         | 811               |
|      | December  | 601                     | 3.14                           | 5.34 | 136.5                       | 122.4                | 419                     | 5.8                         | 68.8                         | 807               |
| 2014 | January   | 595                     | 3.14                           | 5.24 | 137.2                       | 123.1                | 419                     | 5.8                         | 68.7                         | 804               |
|      | February  | 595                     | 3.14                           | 5.24 | 137.4                       | 123.9                | 419                     | 5.6                         | 68.5                         | 803               |
|      | March     | 581                     | 3.14                           | 4.99 | 137.5                       | 124.7                | 418                     | 5.6                         | 68.1                         | 804               |
|      | April     | 570                     | 3.14                           | 4.79 | 137.8                       | 124.9                | 417                     | 5.7                         | 67.9                         | 807               |
|      | May       | 570                     | 3.14                           | 4.79 | 137.9                       | 125.8                | 415                     | 5.9                         | 67.7                         | 812               |
|      | June      | 570                     | 3.14                           | 4.79 | 138.2                       | 125.6                | 418                     | 5.8                         | 67.9                         | 816               |
|      | July      | 570                     | 3.14                           | 4.79 | 138.2                       | 125.4                | 418                     | 5.8                         | 67.8                         | 820               |
|      | August    | 570                     | 3.14                           | 4.79 | 138.2                       | 125.2                | 418                     | 6.1                         | 68.0                         | 822               |
|      | September | 570                     | 3.14                           | 4.79 | 137.7                       | 125.4                | 419                     | 6.1                         | 68.0                         | 826               |
|      | October   | 570                     | 3.14                           | 4.79 | 137.9                       | 125.3                | 421                     | 6.0                         | 68.1                         | 828               |
|      | November  | 570                     | 3.14                           | 4.79 | 137.9                       | 125.1                | 423                     | 5.6                         | 68.1                         | 827               |
|      | December  | 570                     | 3.14                           | 4.79 |                             | 124.3                | 424                     | 5.6                         | 68.2                         | 824               |

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

#### METHODOLOGY

#### Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2011 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

### STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### DWELLING TYPES:

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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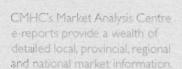
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